

SHARP & ASSOCIATES, LLP

GUIDANCE

DIRECTION

EFFECTIVE SOLUTIONS



Insurance Consultants

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Curriculum Vitae

Robert Sharp & Associates provides insurance industry related services including:

Expert witness testimony, Appraisal, Umpire and Mediation services, and Consultation.

Background & Qualifications

Mr. Sharp has over 32 years' experience in insurance management and multi-line property and casualty claim handling. Most recently he served as President and CEO of Workmen's Insurance Group, from 1997 - 2004. During that time, Workmen's had an operating budget of \$40,000,000. Mr. Sharp had oversight responsibility for over 260 insurance industry employees, 20,000 claim files and 3000 litigated files in 25 different states. He has served as Assistant Vice President/Regional Claim Manager for J.C. Penney Casualty Insurance Company and Vice President of claims for Columbia Mutual Insurance Group. He also served as regional property claim manager for Shelter Insurance.

He has a BA Degree in Business from the University of Northern Iowa with an emphasis on business and finance.

As an instructor, he taught courses in:

Shelter Insurance Internal Claim School, classes in policy interpretation, claim investigation and documentation and property estimatics.

Local claim adjuster association's seminars in file documentation and investigation in numerous Midwest cities as well as Los Angeles claims association.

Instructor and chairman for Property Loss Research Bureau national seminars.

Instructor and panelist for International and National Arson Investigators Association.

Chairman of NAMIC's (National Association of Mutual Insurance Company's) claim educational committee. Served as instructor and a panelist. Also developed seminars that were presented throughout the United States for this organization.

Conducted numerous seminars for Midwest mutual insurance companies while working for Columbia Mutual Insurance, which was acting as a reinsurer.

Served on NAII (National Association of Independent Insurers) law review committee and national legislative committee.

In 32 years of experience, he has held a myriad of both management and claim-handling positions in the insurance industry which makes him eminently qualified to render expert opinions in regard to all aspects of claim handling including:

- Methods and procedures of claim handling
- Internal controls, Billing issues and underwriting
- Clearly defined protocols, Agent and Broker issues
- Complex claim handling issues and practices
- Claim adjusting and coverage issues; including policy cancellations and denials
- Claim community standards
- Breach of contract
- Bad faith issues

LITIGATION EXPERIENCE

In addition to having direct hands-on experience with litigation during his 32-year career in the insurance industry, Mr. Sharp has testified numerous times in insurance related cases in the capacity as an adjuster, as well as in upper level management, in over 25 states and in Federal court. In addition to claim issues he has testified as the most knowledgeable person in regards to insurance company methods and procedures, billing and IT issues.

WEBSITE: sharpandassociates.org